



## **HNCL SEARCH (HODGE / NIEDERER / CARIANI / LINDSAY) ANNOUNCES FIRM GROWTH AND NAME CHANGE**

### **Partner and Principal Join Firm and Open Atlanta Office**

**SAN FRANCISCO, California, and ATLANTA, Georgia, September 20, 2007** – HNCL Search (Hodge / Niederer / Cariani / Lindsay), a national executive and board search firm, announced today that M Evan Lindsay has joined the firm as Partner and will work out of HNCL Search’s newly opened Atlanta office. He will also take responsibility for building and leading the Eastern Region of the country for the firm.

Mr. Lindsay is a seasoned search consultant with nearly 30 years of search experience and brings with him a substantial CEO and general management recruiting practice. His emphasis will be on recruiting CEOs and board directors for the firm’s Financial Services and Insurance Practices.

Prior to joining HNCL Search (Hodge / Niederer / Cariani / Lindsay), Mr. Lindsay was Vice Chairman of Heidrick & Struggles, where he specialized in insurance and financial services for 14 years. At Heidrick, he built and led the insurance practice and was personally responsible for cultivating some of the firm’s most significant relationships in the financial services sector. Mr. Lindsay has conducted top level searches for many major clients such as New York Life, Mellon Financial, Nationwide, TIAA-CREF and Travelers Insurance.

“We are excited to welcome Evan as a Partner and have him launch the firm’s Atlanta office and look forward to his leadership in building the Eastern Region for our firm,” said Jeffrey W. Hodge, President, HNCL Search (Hodge / Niederer / Cariani / Lindsay). “His expertise serving a wide variety of financial services institutions and leading insurance company clients is a fabulous addition to our firm. Evan’s many years of senior executive search experience will undoubtedly help build the firm’s client base on the East Coast and nationally as well.”

“I am excited to join HNCL Search (Hodge / Niederer / Cariani / Lindsay). This firm and leadership role provide an outstanding platform for my insurance and financial services clients and also significantly deepens the level of service our team can deliver,” said Mr. Lindsay. “I am confident that we have the best professionals in place to quickly grow the Atlanta office and the rest of the firm’s East Coast operations.”

Highly regarded as a preeminent observer and influencer of the insurance and financial services industries, Mr. Lindsay is frequently quoted in the *The Wall Street Journal*, *The New York Times*, *Best’s Review* and *Financial Times*.

Additionally Sherri M. McIntyre has joined HNCL Search (Hodge / Niederer / Cariani / Lindsay) as Principal in the firm's Atlanta office. She is a member of the Financial Services and Insurance Practices and focuses on C-level and board of directors searches.

Prior to joining HNCL Search, Ms. McIntyre was an Associate Principal in the Atlanta office of Heidrick & Struggles, where she served as a member of the Financial Services, Insurance and Board of Directors Practices with a specialization in top-level search assignments for U.S. and international clients.

Before joining Heidrick & Struggles, Ms. McIntyre was a Senior Consultant performing executive search and executive compensation consulting with KPMG Peat Marwick and earlier served in the executive search practice of Booz Allen & Hamilton. She performed executive search assignments across a range of industries and functional areas and conducted compensation consulting projects focusing on annual incentive and capital accumulation design for top management.

Judy Jackson has joined HNCL Search (Hodge / Niederer / Cariani / Lindsay) as Administrative Manager and will support the Partners and Principals in the firm's Atlanta office. Ms. Jackson previously served in an administrative support role at Heidrick & Struggles where she worked with Mr. Lindsay and assisted other executive search professionals in Heidrick's Atlanta office.

#### **About HNCL Search (Hodge / Niederer / Cariani / Lindsay)**

HNCL Search (Hodge / Niederer / Cariani / Lindsay) is a leading, national executive and board search firm. Established in 2003, the firm is headquartered in San Francisco with East Coast offices in Atlanta, Washington, D.C and New York. The firm has a full-service offering and brings a unique combination of strategic, industry and functional expertise to the following sectors: Financial Services, Insurance, Legal/Professional Services, Consumer, CleanTech, Industrial, Technology, Higher Education/Not-for-Profit, Healthcare and Life Sciences. The firm's specialty practices include Diversity and Succession Planning. Search assignments include board and all C-level roles including Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Chief Information Officer, Chief Legal Officer and Chief Marketing Officer. The firm also leads searches in many operational areas, including Human Resources, Finance, Legal Counsel, Sales, Marketing and Systems/Information Technology. For more information, please visit [www.hnclsearch.com](http://www.hnclsearch.com).

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